

Women's Council of REALTORS® California
Budget vs. Actuals: 2020 Budget - FY20 P&L
January - March, 2020

	Total	
	Actual	Budget
Income		
Dues	8,036.69	49,000.00
Interest	79.99	345.00
	8,116.68	49,345.00
Sponsorship and Fundraising		
Annual Strategic Partners	64,250.00	82,000.00
Expo	-	4,800.00
Installation Sponsors	30,400.00	25,000.00
Ways & Means	4,733.00	15,000.00
	99,383.00	126,800.00
Total Sponsorship and Fundraising		
State Meeting Income		
Fall	-	52,655.00
Installation Registration	16,625.00	22,500.00
Spring	-	50,750.00
Winter	40,075.00	43,750.00
	56,700.00	169,655.00
Total State Meeting Income		
Total Income	164,199.68	345,800.00
Gross Profit	164,199.68	345,800.00
Expenses		
Awards and Scholarships		
Joanne McEchern Fund	-	250.00
Network 360 Scholarship	-	3,000.00
Recognition and Awards	-	2,500.00
State Education Awards	-	1,000.00
State Meeting Scholarships	1,050.00	3,500.00
	1,050.00	10,250.00
Total Awards and Scholarships		
Fundraising Expenses		
Expo C.A.R. Raffle	-	1,000.00
Ways & Means Expense	3,023.62	1,500.00
	3,023.62	2,500.00
Total Fundraising Expenses		
General Operating Expense		
Accounting/Professional Service	1,275.00	7,500.00
Administrative Services	882.00	4,500.00
Bad Debt	450.00	-
C.A.R. Expo	-	6,000.00
C.A.R./WomanUP!	-	3,000.00

Clerical-Administrative	166.31	500.00
Insurance	-	1,700.00
Marketing	1,741.80	2,000.00
President's Gift	-	500.00
Technology- Software	767.76	500.00
Technology-Communication	104.97	1,200.00
Website	150.00	1,000.00
Total General Operating Expense	5,537.84	28,400.00
National Officer Installation	-	1,000.00
National President's Visit	-	3,000.00
Region 8 Dues	-	6,000.00
State Meeting Expense		
Audio/Visual	4,613.91	20,000.00
Dignitary Hospitality	235.51	1,500.00
Education & Programs	4,774.76	12,000.00
First Time Attendees	16.26	1,500.00
Food/Beverage/Hotel	26,600.35	77,000.00
Hospitality	-	3,000.00
Installation	38,724.11	42,000.00
Meeting Planning	-	750.00
Miscellaneous Meeting Expenses	-	500.00
Nominating	-	500.00
Printing & Supplies	992.64	3,000.00
Registration & Credit Card Fees	4,671.09	12,000.00
Total State Meeting Expense	80,628.63	173,750.00
Travel and Network support		
DVP Reimbursement	8,696.94	32,400.00
First Vice President Reimbursement	2,819.05	7,500.00
Governor's Reimbursement	4,537.27	18,000.00
Network Transition Workshops	-	4,000.00
Newly Elected Treasurer Reimbursement	-	1,000.00
Officer's Retreat	-	20,000.00
Past President Reimbursement	541.50	1,500.00
President's Reimbursement	2,019.63	13,500.00
President-Elect Reimbursement	837.11	12,500.00
State Liasion Network 360	-	1,500.00
Strategic Planning Chair	-	1,500.00
Treasurer Reimbursement	2,519.63	7,500.00
Total Travel and Network support	21,971.13	120,900.00
Total Expenses	112,211.22	345,800.00
Net Operating Income	51,988.46	-
Net Income	51,988.46	-

