

Women's Council of REALTORS® California
Budget vs. Actuals: 2019 Budget - FY19 P&L
January - March, 2019

	Total	
	Actual	Budget
Income		
Dues	30,074.99	68,000.00
Interest	89.32	360.00
	30,164.31	68,360.00
Sponsorship and Fundraising		
Annual Strategic Partners	71,800.00	80,000.00
Expo	-	4,950.00
Installation Sponsors	29,475.00	30,000.00
Ways & Means	4,196.33	12,000.00
Total Sponsorship and Fundraising	105,471.33	126,950.00
State Meeting Income		
Fall	-	60,490.00
Installation Registration	14,275.00	12,500.00
Spring	-	45,990.00
Winter	48,250.00	44,240.00
Total State Meeting Income	62,525.00	163,220.00
Total Income	198,160.64	358,530.00
Gross Profit	198,160.64	358,530.00
Expenses		
Awards and Scholarships		
Joanne McEchern Fund	-	250.00
Network 360 Scholarship	-	3,000.00
Recognition and Awards	-	2,500.00
State Education Awards	-	1,000.00
State Meeting Scholarships	1,050.00	3,500.00
Total Awards and Scholarships	1,050.00	10,250.00
Fundraising Expenses		
Expo C.A.R. Raffle	-	1,000.00
Ways & Means Expense	527.62	1,500.00
Total Fundraising Expenses	527.62	2,500.00
General Operating Expense		
Accounting/Professional Service	1,275.00	7,500.00
Administrative Services	630.00	4,500.00
C.A.R. Expo	-	17,600.00
C.A.R./WomanUP!	1,110.57	3,500.00
Clerical-Administrative	-	500.00
Insurance	-	2,200.00
Marketing	324.34	2,000.00

President's Gift	-	500.00
Technology- Software	938.00	2,000.00
Technology-Communication	220.00	1,200.00
Website	174.34	1,000.00
Total General Operating Expense	4,672.25	42,500.00
National Officer Installation	-	500.00
National President's Visit	-	1,000.00
Region 8 Dues	-	6,680.00
State Meeting Expense		
Audio/Visual	7,197.06	17,000.00
Dignitary Hospitality	353.75	1,500.00
Education & Programs	6,164.70	16,500.00
First Time Attendees	-	1,500.00
Food/Beverage/Hotel/CAR Expo Lunch	24,523.90	66,850.00
Hospitality	1,543.98	4,500.00
Installation	44,023.83	44,250.00
Meeting Rebate Discount Program	2,625.00	8,000.00
Miscellaneous Meeting Expenses	32.76	500.00
Nominating		500.00
Printing & Supplies	1,950.26	4,000.00
Registration & Credit Card Fees	5,268.26	12,000.00
Total State Meeting Expense	93,683.50	177,100.00
Travel and Network support		
2020 Treasurer Reimbursement	-	750.00
DVP Reimbursement	8,178.22	30,600.00
Governor's Reimbursement	5,225.13	16,650.00
Network Transition Workshops	-	4,000.00
Officer's Retreat	-	20,000.00
Past President Reimbursement	-	1,500.00
President's Reimbursement	5,213.60	14,500.00
President-Elect Reimbursement	1,384.01	12,500.00
Secretary Reimbursement	1,112.54	7,500.00
State Leadership Development	-	1,000.00
Strategic Planning Chair	-	1,500.00
Treasurer Reimbursement	2,007.55	7,500.00
Total Travel and Network support	23,121.05	118,000.00
Total Expenses	123,054.42	358,530.00
Net Operating Income	75,106.22	-
Other Expenses		
New Network Startup	-	
Total Other Expenses	-	-
Net Other Income	-	-
Net Income	75,106.22	-

