

Women's Council of REALTORS® California

2019 Budget - FY19 P&L

January - December 2019

	<u>Total</u>
Income	
Dues	68,000.00
Interest	360.00
Sponsorship and Fundraising	
Annual Strategic Partners	80,000.00
Expo	4,950.00
Installation Sponsors	30,000.00
Ways & Means	12,000.00
Total Sponsorship and Fundraising	126,950.00
State Meeting Income	
Fall	54,740.00
Installation Registration	10,000.00
Spring	49,490.00
Winter	54,490.00
Total State Meeting Income	168,720.00
Total Income	364,030.00
Gross Profit	364,030.00
Expenses	
Awards and Scholarships	
Joanne McEchern Fund	250.00
Network 360 Scholarship	3,000.00
Recognition and Awards	3,500.00
State Education Awards	1,000.00
State Meeting Scholarships	3,500.00
Total Awards and Scholarships	11,250.00
C.A.R. Expo	20,000.00
Fundraising Expenses	
Expo C.A.R. Raffle	2,000.00
Ways & Means Expense	1,500.00
Total Fundraising Expenses	3,500.00
General Operating Expense	
Accounting/Professional Service	7,500.00
Administrative Services	6,500.00
C.A.R./WomanUP!	4,000.00
Clerical-Administrative	500.00
Insurance	2,200.00
Marketing	3,000.00
President's Gift	500.00
Technology- Software	2,500.00
Technology-Communication	1,200.00
Website	4,000.00
Total General Operating Expense	31,900.00
National Officer Installation	500.00
National President's Visit	1,500.00
Region 8 Dues	6,680.00
State Meeting Expense	

Audio/Visual	15,000.00
Dignitary Hospitality	1,500.00
Education & Programs	19,500.00
First Time Attendees	1,500.00
Food/Beverage/Hotel/CAR Expo Lunch	79,050.00
Installation	30,000.00
Meeting Rebate Discount Program	8,000.00
Miscellaneous Meeting Expenses	1,800.00
Nominating	500.00
Printing & Supplies	4,000.00
Registration & Credit Card Fees	12,500.00
State Orientation	1,500.00
Total State Meeting Expense	174,850.00
Travel and Network support	
2020 Treasurer Stipend	750.00
DVP Reimbursement	22,950.00
Governor's Reimbursement	16,650.00
Leadership Development	2,500.00
Network Transition Workshops	5,000.00
Officer's Retreat	21,000.00
Past President Reimbursement	1,500.00
President's Reimbursement	14,500.00
President-Elect Reimbursement	12,500.00
Secretary Reimbursement	7,500.00
Strategic Planning Chair	1,500.00
Treasurer Reimbursement	7,500.00
Total Travel and Network support	113,850.00
Total Expenses	364,030.00
Net Operating Income	-
Net Income	-

Accrual Basis