

**Winter Meeting Agenda  
Day 2  
Monday January 15, 2018  
MONTEREY PORTOLA HOTEL**

7:30	Coffee and Tea Service	De Anza Ballroom III Level One
7:30	Membership Check In & Registration	
8:30	Call to Order	Cheryl Keller, 2018 State President
	Pledge of Allegiance	Norine Higa, 2018, President North Central Valley
	Inspiration	Sherri Souza, 2017 National President
	Mission and Purpose	Fiona Theseira, 2018 State President-Elect
	Strategic Partner Recognition	Rosanna Garcia, 2018 State Treasurer
8:40 - 9:40	Governing Board Meeting	
	Call to Order	Cheryl Keller, 2018 State President
	Rules of the Day	Carol Adams, Parliamentarian
	Credentials Report	Lisa Hultz, Credentials Chair
	2017 Final Treasurer's Report	Eileen Oldroyd, 2018 State Secretary
	2018 Budget Approval	Rosanna Garcia, 2018 State Treasurer
	2018 Membership Report	Fiona Theseira, 2018 State President-Elect
	2018 Committee Chair Approval	Cheryl Keller, 2018 State President
	Committee Reports	Action Items Only
	Adjourn Governing Board	

**Meet Your 2018 Strategic Partners Break!**

9:40-10:10	Coffee Break-Meet your 2018 Strategic Partners. Grab a snack and visit our 2018 Strategic Partners. Meet our partners and learn how they can enhance your business in 2018!
10:10-10:25	Strategic Partner Drawings
10:30-12:00	<b>Keynote Speaker-Anese Cavanaugh</b>
12:00-1:15	Lunch De Anza Ballroom 1 – Level One- Networking & Presentation by Rian Barrett, C.A.R. Portability Initiative Coordinator
1:15-1:30	Network Spotlights, Kama Burton - Ways and Means Chair (3)
1:30-1:40	Emerald Partners Presentations- Stilio and My NHD
1:40-2:30	Line Officer & State Leadership Team Breakouts w/Local Networks (see Breakout schedule)
2:30-2:40	Elizabeth Mendenhall, 2018 N.A.R President
2:40-3:20	<b>“OWN IT” Leadership Panel</b> Featuring,; Heather Ozur, Women’s Council National President Elect; Sherri Meadows, 2019 N.A.R. First Vice President Candidate; Anese Cavanaugh, IEP National Speaker; Kelly Resendez, Executive Vice President, Paramount Partners Group & Jennifer Branchini, C.A.R Association Leadership Liaison
3:20-3:30	Emerald Partner Presentation-GreenBox Loans and Property ID
3:30-4:00	Network Drawings
4:00-4:15	Steve White, 2018 President, California Association of REALTORS <sup>®</sup>
4:15	Thank you for a great meeting, see you tonight. Adjourn
6:00–10:00	Installation Dinner Honoring the 2018 State Leadership Team

\*Next Meeting Dates: Sacramento: April 29, 2018-May 1, 2018

Pre-meeting & Nominating Committee Interviews: April 29<sup>th</sup>

**The Mission of the Women’s Council of REALTORS<sup>®</sup>:**

We are a network of successful REALTORS<sup>®</sup>, advancing women as professionals and leaders in business, the industry and the communities we serve.