



**Women's Council of REALTORS® California Fall Meeting
Marriott San Diego
Tuesday October 10, 2017**

7:45-8:15	WELCOME TO THE TEAM!! Breakout – 2018 Leadership Team-Grand Ballroom 10
7:30-8:30	Membership Check-In & Registration Coffee and Tea Service
8:30-9:10	Call to Order Theresa Wilson 2017 State President
	Pledge of Allegiance Catherine Haney Victor Valley President
	Inspiration Wendy Gregorich Delta Network
	Welcome & Introductions Theresa Wilson 2017 State President
	Mission & Vision, Purpose, Fiona Theseira 2017 State Secretary
	Strategic Partners Samantha Tov/Strategic Partner Chair
9:10–10:55	2018 State Orientation – (Main meeting Room) Sherri Souza, 2017 National President and Cheryl Keller, 2018 California State President
11:00–11:30	Let your National Provided Website Tell Your Story Facilitator: Christina Hood
11:45–1:30	Lunch at EXPO - Tech Tuesday Luncheon: Jonathan Perlman “Growing your Business with Shareable Content” Marriott Grand Ballroom 5-9, Lobby Level
1:45-2:00	Emerald Strategic Partners Network Spotlights (If spotlights completed on Monday, we move into “Leaders Made Here” with Cheryl Keller)
2:00-4:30	“Leaders Made Here” Facilitated by Cheryl Keller (See break out schedule)
4:30-4:50	Prize Drawings
4:50–5:00	Closing Remarks – Theresa Wilson, 2017 State President
5:05 PM	Adjourn, see you at National in Chicago!

A GREAT BIG THANK YOU TO OUR STRATEGIC PARTNERS FOR THEIR SUPPORT THIS YEAR!

DIAMOND:

***GUARANTEED RATE HOME MORTGAGE,
HOMEBRIDGE FINANCIAL SERVICES,
MILITARY HOME LOANS,
WELLS FARGO HOME MORTGAGE
FRESNO ASSOCIATION OF REALTORS***

EMERALD:

***AMERICAN HOME SHIELD, BASS LAKE REALTY, CUTCO, MYNHD, REALTOR.COM,
RUBY RECEPTIONIST, SAN DIEGO ASSOCIATION OF REALTORS®***

SAPPHIRE:

BERKSHIRE HATHAWAY DRYSDALE PROPERTIES, CHIME/APPSURIDIT INC., CONI MYERS, CRMLS, DELTA ASSOCIATION OF REALTORS, NATIONS LENDING, PARAMOUNT EQUITY, PILLAR TO POST, RPR, RE/MAX GOLD, SUPRA

2018 Schedule of State Meetings:

January	Jan 14-15 Monterey
April	April 30-May 1 Sacramento
October	Oct 8-9 Long Beach

The Mission of the Women's Council of REALTORS®:

We are a network of successful REALTORS®, advancing women as professionals and leaders in business, the industry and the communities we serve.