



Women's Council of REALTORS® State Meeting
Sheraton Grand Hotel
Sacramento, CA
Monday, May 1, 2017

- 7:30 – 8:15 First Time Attendees –Falor Room, Level 2
7:30 – 8:15 Breakfast Magnolia Room
7:45 – 8:25 Membership Check In & Registration – Magnolia Room, Grand Nave Ballroom Lower Level
- 8:30 – 9:10 Call to Order Theresa Wilson, State President
Pledge of Allegiance Cynthia Woods, Sacramento President
Inspiration Gabrielle Perez, Silicon Valley President
Mission & Vision, Purpose Cheryl Keller, State President-elect
Strategic Partner Recognition Samantha Tov, Strategic Partner Chair
Introductions and Welcome Theresa Wilson, State President
Ways and Means Wendy Gregorich, Chair
National Report Sherri Souza, 2017 National President
- 9:10 – 9:30 Diamond Strategic Partner Presentations
- 9:30 – 11:00 **Bruce Bishop - Parliamentary Law and Procedure Workshop**
- 11:00 – 11:10 Break
- 11:10 – 12:00 Committee and Project Team Break Outs (See Breakout Room Schedules)
- 12:00 – 1:15 **LUNCH**
Project Team B Strategic Partner panel
“How To Build Strong Strategic Partner Relationships”
Leadership and Development Identification Committee Overview Jamie Saltman
- 1:15 – 2:15 Wells Fargo Diamond Partner Presentation: **Anika Khan Wells Fargo Senior Economist**
- 2:15 – 2:30 Break
- 2:30 – 3:30 Coni Myers – **“So You Think You Are A Leader?”**
- 3:30 – 4:00 Network Spotlights (3 minutes each)
- 4:00 – 4:15 **Geoff McIntosh, 2017 C.A.R President – C.A.R. update**
- 4:15 – 5:00 District Vice President/Governor with Local Networks (See Break Out Room Schedule)
- 5:00 – 8:00 Professional Photo Shoot, No Host Bar and Mash Potato Bar – Tofanelli Room

The Mission of the Women's Council of REALTORS®:

We are a network of successful REALTORS®, advancing women as professionals and leaders in business, the industry and the communities we serve.