

California State Chapter of the Women's Council of Realtors
Profit & Loss Budget vs. Actual
 January through February 2016

	<u>Jan - Feb 16</u>	<u>Budget</u>
Ordinary Income/Expense		
Income		
Dues	28,415.63	60,000.00
Interest	43.06	325.00
PMN Class Income	0.00	2,970.00
Sponsorship and Fundraising		
Annual Strategic Partners	66,500.00	65,500.00
Expo	0.00	5,100.00
Hospitality Sponsorships	2,000.00	6,000.00
Installation Sponsors	12,495.00	11,500.00
Ways & Means	1,765.00	9,000.00
Total Sponsorship and Fundraising	<u>82,760.00</u>	<u>97,100.00</u>
State Meeting Income		
Fall	0.00	28,735.00
Installation Registration	5,415.00	4,275.00
Spring	0.00	28,735.00
Winter	35,242.00	28,735.00
State Meeting Income - Other	0.00	
Total State Meeting Income	<u>40,657.00</u>	<u>90,480.00</u>
Total Income	<u>151,875.69</u>	<u>250,875.00</u>
Gross Profit	151,875.69	250,875.00
Expense		
Awards and Scholarships		
Joanne McEachern Fund	0.00	250.00
Leadership Academy Scholarship	0.00	3,000.00
Recognition and Awards	0.00	1,500.00
State Education Awards	0.00	500.00
State Meeting Scholarships	0.00	700.00
Total Awards and Scholarships	<u>0.00</u>	<u>5,950.00</u>
Fundraising Expenses		
Expo-C.A.R.	0.00	4,800.00
Sponsor Recognition	239.37	850.00
Ways & Means Expense	0.00	1,200.00
Total Fundraising Expenses	<u>239.37</u>	<u>6,850.00</u>
General Operating Expense		
Accounting/Professional Service	850.00	6,500.00
Administrative Services	1,188.00	5,000.00
Clerical-Administrative	0.00	350.00
Insurance	0.00	1,700.00

California State Chapter of the Women's Council of Realtors
Profit & Loss Budget vs. Actual
January through February 2016

	<u>Jan - Feb 16</u>	<u>Budget</u>
Marketing	0.00	500.00
President's Gift	0.00	500.00
Technology-Communication	588.85	1,100.00
Website	82.50	700.00
Total General Operating Expense	2,709.35	16,350.00
National Officer Installation	0.00	500.00
National President's Visit	49.66	1,000.00
PMN Expense	2,300.00	3,125.00
Region 8 Dues	3,006.00	3,000.00
State Meeting Expense		
Audio/Visual	2,777.88	15,000.00
Education & Programs	5,589.54	12,500.00
First Time Attendees	0.00	100.00
Food/Beverage/Hotel	17,888.02	55,440.00
Hospitality	1,501.63	5,500.00
Installation	16,291.67	17,500.00
Miscellaneous Meeting Expenses	321.38	460.00
Nominating	0.00	350.00
Printing & Supplies	587.29	2,100.00
Registration & Credit Card Fees	3,435.76	8,000.00
State Orientation	0.00	250.00
Total State Meeting Expense	48,393.17	117,200.00
Travel and Network support		
DVP Reimbursement	4,821.98	27,000.00
Governor's Reimbursement	3,729.91	15,900.00
Officer's Retreat	500.00	15,000.00
Past President Reimbursement	218.72	1,500.00
President's Reimbursement	1,763.63	12,000.00
President-Elect Reimbursement	284.37	10,500.00
Secretary Reimbursement	164.55	7,500.00
Treasurer Reimbursement	570.00	7,500.00
Total Travel and Network support	12,053.16	96,900.00
Total Expense	68,750.71	250,875.00
Net Ordinary Income	83,124.98	0.00
Net Income	83,124.98	0.00