

Performance Management Network Course

Harnessing the Power

This course will teach you how to harness the power of performance management skills to challenge yourself, to manage your time effectively, to build credibility and develop a personal vision.

What separates the best from the rest? The best have systems not just for their real estate businesses but for themselves. They have harnessed the power of performance management skills to challenge themselves, to manage their time effectively, to build credibility and develop a personal vision. This course will show you how to eliminate the obstacles that conspire to prevent you from getting to that next level in your business and in your life.

- Know how to recognize and eliminate self sabotage
- Challenge yourself to expect and achieve more in the important areas of your life
- Develop a personal vision for your business and other life areas and gain tools for achievement
- Understand how to minimize resistance to change and power your performance as a result

Sunday, April 24, 2015

8:30am—5:00pm

Lunch: Noon—1:00pm

Cost: \$99

**Sheraton Grand, 1230 J. Street,
Sacramento, CA 95814**



The Performance Management Network is a REALTOR® designation built from the group up to bring you the real work skills, the know-how and the tools that will keep your business out front and on top of the evolving market. The Performance Management Network's suite of professional performance training courses is taught by recognized experts who dig deep into the hot topics that are driving the market place and shaping your business.



Instructor: Terry Watson.



**Be prepared to laugh
and learn.**

REGISTER NOW ONLINE

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The purpose of the California State Chapter of the Women's Council of REALTORS® is to support local chapter excellence in serving the members, and to develop strong leaders for the Council, the profession and the community.