Women's Council of REALTORS®

California State Chapter

State Chapter Meeting
Marriott Hotel - Anaheim, California
Monday, October 1, 2012
Agenda

8:00 - 8:30	Check In/Registration – Continental Breakfast	
8:30 - 9:00	General Meeting	
	Call to Order	Jamie Saltman, 2012 State President
	Pledge of Allegiance	Sue Williams, LCP, Southern Alameda County Chapter
	Inspiration	Cindy Bostick, LCP, Victor Valley Chapter
	Welcome and Introductions	Jamie Saltman, 2012 State President
	Sponsor Acknowledgement	Tammy Newland, 2012 President-elect
9:00 - 9:20	Chapter Spotlights - Joanne Levine, Vice Chair - Ways and Means	
9:20 - 9:25	**Platinum Sponsor- Military Home Loans**	
9:25 - 9:30	**Platinum Sponsor Presentation—American Home Shield**	
9:30 - 10:30	Guest Speaker – Ursula Mentjes - "Master the Principles of Selling with Intention"	
10:30 - 10:45	Break	
10:45 - 11:30	Line Officer breakouts – See room schedule	
11:35 - 12:35	**Leadership Development & Education Breakout Sessions –**	
	Michael Simpson — "Get Paid" Working With Investors	
	John Reyes — "Video Marketing Mania-Powerful Video Strategies & Techniques"	
	Desiree Patno — "Specialization in the Housing Economy: How SHE is changing real estate"	
12:40 - 2:20	Lunch	
	12:50 – 1:00	Robyn Spiller, Government Affairs Field Representative, CAR
	1:20 – 2:10	"Programming for your Future" Brainstorming Session
2:25 - 2:40	Chapter Spotlights - Joanne Levine, Vice Chair - Ways and Means	
2:40 - 2:45	**Platinum Sponsor Presentation- First American NHD & LGS/JCP**	
2:45 - 4:45	2013 State Orientation – Ann DeFries, 2008 Women's Council of REALTORS®, National President	
4:45 - 4:55	Closing Remarks, Jamie Saltman 2012 President	
4:55-5:15	Opportunity Drawing	
5:15	Adjourn	

See you in Monterey January 2013