



**Women's Council of REALTORS® California,  
Sheraton Grand Hotel, Sacramento, CA  
Monday April 25, 2016**

- 7:45 – 8:10 First Time Attendees – Falor Room, Level 2
- 7:45 – 8:15 Membership Check In & Registration – Magnolia Room, Grand Nave Ballroom Lower Level
- 8:15 Call to Order Cecily Tippery, 2016 State President  
Pledge of Allegiance Carole McMills, Fresno 2016 President  
Inspiration Carol Adams, Sacramento 2016 President  
Mission & Vision, Strategic Partner Acknowledgement Theresa Wilson, 2016 State President-elect
- 8:30 – 10:00 **Keynote Speaker: Terry Watson “Indispensable, I am”**
- 10:00- 10:15 Break
- 10:15 – 10:40 Introductions and Welcome Cecily Tippery, 2016 President
- 10:40 – 10:50 Platinum Partner Presentations-Sindeo, Inc and PNC Mortgage
- 10:50 – 11:00 Network Spotlights
- 11:00 – 11:50 Committee and Project Team Meetings (*see breakout room schedule*)
- 11:50 – 12:00 Break
- 12:00 – 1:15 **Lunch – Learn from our Rock Stars ~Presentation of Best Programs by Local Network Presidents**
- 1:15 – 1:30 Break
- 1:30 – 1:40 Network Spotlights
- 1:40 – 1:50 Platinum Partner Presentations-Military Home Loans, Berkshire Hathaway HomeServices Drysdale Prop
- 1:50 – 2:50 **Keynote Speaker: Alex Charfen “Living and Engaging the Entrepreneurial Personality Type”**
- 2:50 – 3:05 Break
- 3:05 – 4:00 Line Officer Break-Outs (*see breakout room schedule*)  
District Vice President/Governor Training
- 4:00 – 4:40 **Membership and Fund Raising-Panel Presentation by Network Leaders,**  
facilitated by Barbara Clemons and Liz Lewis
- 4:40- 5:00 Announcements and Adjournment

**The Mission of the Women's Council of REALTORS®:**

We are a network of successful REALTORS®, advancing women as professionals and leaders in business, the industry and the communities we serve.