



Women's Council of REALTORS® California Fall Meeting
Renaissance Hotel, Long Beach, CA
Monday, September 26, 2016

- 7:45 – 8:15 First Time Attendees – Broadlind #1
7:45 – 8:25 Membership Check-In, Registration Bixby 4-5
- 8:30 – 8:50 Call to Order Cecily Tippery, 2016 State President
Pledge of Allegiance Margie Schaffer, President-Santa Clarita
Inspiration Tamara Campbell, President-Conejo Simi Moorpark
Welcome & Introductions Cecily Tippery, 2016 State President
Mission & Vision, Strategic Partners Cheryl Keller, 2016 Secretary
- 8:50 – 9:00 Platinum Strategic Partners: Guaranteed Rate, American Home Shield
9:00 – 9:50 Meet the 2017 Candidates Forum Linda Lee, 2016 Nominating Chair
9:50 – 10:00 Break
10:00 – 10:35 Committee & Project Team Meetings: see Breakout Room Schedule
10:45 – 11:00 Network Spotlights
11:00 - 12:00 **Governing Board, Call To Order** Cecily Tippery, 2016 President
Rules of the Day Denise Aquila, Parliamentarian
Treasurer's Report Fiona Theseira, 2016 Treasurer
Membership Report Theresa Wilson, 2016 President-elect
Committee & Project Team Reports – Action Items Only
- 12:00 – 12:05 Platinum Strategic Partner: Wells Fargo Home Loans
12:05 - 12:15 Break for Lunch
12:15 - 1:30 2016 Women's Council of REALTORS® California "Celebrating Awards for Excellence"
1:30 – 2:00 Delegate Check In
2:00 – 4:00 Governing Board and General Election Meeting
Governing Board Meeting-Call to Order Cecily Tippery, 2016 State President
Election Rules of the Day Denise Aquila, Parliamentarian
Credentials Report Jan Farley, Chair
2017 Nominating Committee Election from Governing Board
2016 Election Meeting
Election of 2017 State Officers
2017 Nominating Committee Election – General Membership
Speakers: RPR, Realtor.com, Network Spotlights, Melanie Barker-Dropbox, Christina Hood-Evernote, Robyn Spiller, C.A.R. Realtor Action Fund, Johnny Giangregorio, Driving Your Business with Google, Platinum Strategic Partners: Delta Association of REALTORS®, PNC Mortgage
- 4:00 – 4:15 Break
4:15 – 5:15 **Keynote Speaker: Amber Taufen, Editor in Chief, Inman News "How to Get Information You Need When the World is Changing All Around You."**
5:15 – 5:25 Platinum Strategic Partner: Sineo and Berkshire Hathaway HomeServices Drysdale Properties
5:25 Announcements and Adjournment
6:00 – 8:00 Celebrate the 2017 TEAM!!

The Mission of the Women's Council of REALTORS®:

We are a network of successful REALTORS®, advancing women as professionals and leaders in business, the industry and the communities we serve.



**Women's Council of REALTORS® California Fall Meeting
2016 State Orientation
Renaissance Hotel, Long Beach, CA
Tuesday, September 27, 2016**

- 7:30 – 9:00 Breakout - 2017 Leadership Team – Broadlind #1
- 8:15 – 9:00 Membership Check-In & Registration – Bixby 4-5
- 9:00 Call to Order Cecily Tippery, 2016 State President
Pledge of Allegiance Teresa Zocchi, President-Contra Costa
Inspiration Christina Hood, President-Peninsula
Welcome & Introductions Cecily Tippery, 2016 State President
Mission & Vision, Strategic Partners Fiona Theseira, 2016 State Treasurer
- 9:10 – 9:15 Platinum Strategic Partner: Military Home Loans
- 9:15 – 11:40 **State Orientation – Sherri Souza, 2016 National President-elect and 2016 Line Officer Team**
(Break as Needed)
- 11:45 – 1:30 Lunch at EXPO - **Tech Tuesday Luncheon: "Disruptive Tech: The Unrecognizable New World of Tech and Culture"** Presented by *David Pogue, Founder of Yahoo Tech, author, and the former personal-technology columnist for the New York Times*
- 1:45 - 2:45 District Vice President and Governor Breakouts with Local Networks: see Breakout Schedule**
- 2:50 – 3:00 Network Spotlights
- 3:00 – 3:20 Pat "Ziggy" Zicarelli
- 3:20 – 3:35 Break
- 3:35 – 4:30 **Keynote Speaker: Tamara Suminski, Appreciative Learning and Living**
- 4:30 - 5:00 Prize Drawings
- 5:00 – 5:05 Closing Remarks – Cecily Tippery, 2016 State President
- 5:05 PM Adjourn, see you at National in Orlando, 2016!

2017 Schedule of State Meetings: January 22-24, 2017 Indian Wells
 April 30-May 2, 2017 Sacramento
 October 8-10, 2017 San Diego

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Breakout Room Schedule

Monday, September 26, 2016

Renaissance Hotel

10:00 AM – 10:35 AM Committee and Project Team Roundtables

Open to All Current Members & Prospective Members, be prepared to turn in minutes and any action items immediately to our Secretary, Cheryl Keller, for review prior to Governing Board. If you have no action items or current business, please document processes and make suggestions to pass on to future Chairs and members.

*If you have signed up or have interest in a particular 2017 committee or project team, please attend any of the following, except *closed committees or project teams.*

Broadlind #1: Communication and Outreach Strategic Committee, Effective Network Operations Strategic Committee, Leadership Development & Influence Strategic Committee, Professional Development Strategic Committee, Leadership Development & Influence Strategic Committee

Broadlind #2 : *Audit, *National Focus, *Member of the Year are closed committees.

Willmore: Expo, Finance & Budget, By-Laws and Standing Rules

Bixby 1-2-3: Awards and Recognition to meet in lunchroom to set up

Bixby 4-5, Main Room: Meeting Planning, 1st Time Attendees, AV & Website, Credentials, Hospitality, Newsletter, Sponsorship, Ways & Means, Bobbie Nelson Pathway to Leadership Grant

Strategic Planning, closed meeting, met previously on September 24-25, 2016.



Breakout Room Schedule

Tuesday, September 27, 2015

Renaissance Hotel

Broadlind #1:

7:30 AM – 9:00 AM Special Break Out
2017 State Officers: Line Officers,
District Vice Presidents and Governors

1:45 – 2:45 PM District Vice Presidents and Governors
meet with Local Networks

Broadlind #1: *District 1 & 2*

Melanie Akey, District Vice President: *El Dorado County, Placer County, Sacramento*
PJ Johnsen, District Vice President: *Solano County, Contra Costa, Southern Alameda*
Michelle Perez, District Vice President: *Santa Clara County, Delta, Tri-Cities*
Barbara Clemons, Governor: *Marin, Peninsula, San Francisco, Wine Country*

Broadlind #2: *District 3 & 4*

Danette Roberts, District Vice President: *Members at Large, North Central Valley, Greater Fresno*
Melanie Barker, Governor: *Central Coast, Monterey Peninsula, Santa Cruz*
Annette Marchain, District Vice President: *Antelope Valley, Bakersfield*
Kay Merg, District Vice President: *Conejo Simi Moorpark, Santa Clarita*
Eileen Oldroyd, District Vice President: *San Fernando Valley, Verdugo Hills, Victor Valley*

Willmore : *District 5*

Liz Lewis, Governor: *Long Beach, South Bay, San Diego County*
Suzanne Gignoux, District Vice President: *East Valley, Inland Valley, Southwest Riverside*
Denise Mathis, District Vice President: *Palm Springs/Desert Cities, Coastal-West Orange County, South Orange County*



***Women's Council of REALTORS® California
Westin Hotel
Saturday – Sunday, September 24-25, 2016***

Pre-Meeting Agenda

Saturday 9:30 – 11:15 AM State Line Officers Meeting-Westin Hotel

Saturday, September 24, 2016 and Sunday, September 25, 2016

Saturday START @ 11:30 AM, lunch served

BE ON TIME, PLEASE

Strategic Planning Committee

- Chair: Heather Ozur
- Vice-Chair: Jamie Saltman
- 2016 District Vice Presidents
- 2016 Governors
- 2016-2017 Strategic Committee Chairs
- Carol Luckenbach, Diane West, Sherri Souza, Tammy Newland
- Invited Guests-Candidates for State Officer Team 2017:
Debbie Mason, Donna Souza, Sheryl Martinez, JoAnn Levine
Adriana Nagel, Debbie Rose, Jan Farley

Sunday: September 25, 2016 @ 5 PM-6 PM

Election Review for Check-in, Tellers and Ballot Collection and Counting

2016 Committee Chairs and Vice Chairs and Appointed Chairs for 2017, if available

The Mission of the Women's Council of REALTORS®:

We are a network of successful REALTORS®, advancing women as professionals and leaders in business, the industry and the communities we serve.

The Purpose of the Women's Council of REALTORS® California:

To support local Network excellence in serving the members, to develop strong leaders for the Council, and to support the mission and vision of the Women's Council of REALTORS®.