

General Membership Meeting Minutes
Sheraton Grand Hotel
Sacramento, California
Monday, May 2, 2011

Meeting was called to order at 8:20 AM by Sherri Souza, 2011 President.

Pledge of Allegiance was led by Linda Chatten, 2011 Placer County LCP

Inspiration was presented by Susan Gogol, 2011 Solano Chapter LCP

Sherri thanked Hospitality Chair Marvelene Weyer and her committee for the President's reception on Sunday night.

Sherri introduced head table: Heather Ozur State Treasurer, Tammy Newland State Secretary, Jamie Saltman President Elect, Vicky Campbell Parliamentarian.

DVP and Governors introduced: Kathie Bell, Sharon Bridges, Judy Black, Mary Christenson, Judy Ann Hawkins, Linda Lee, Terriann McGowan, Helen Kerwin-Saltzman, Lynn Valintis, Jana Walchle and Governors introduced were: Penny Christensen, Wendy Formica, JoAnn Levine, Cecily Tippery

Past Presidents were introduced: Judy Myers, Sharon Telles, Carol Luckenbach, Bobbie Nelson, Jeri Jorgenson, Mike Riley and Barbara Safran

Bobbie Nelson, WCR National President Elect was called to the podium. She talked about the WCR State Member of the Year committee and Secretary, Tammy Newland has applications for members to nominate someone for Member of the Year and deadline is Sept. Bobbie talked about Leadership Academy and how we want all LCP elects to attend the academy. Registration will soon open for National WCR in Anaheim and we encourage all California leaders to attend and support the installation of Bobbie Nelson. Rooms are blocked at \$139 per night. Bobbie's installation will be black tie optional, but the after party will be flip-flop optional.

Entrepreneur of the Year's were recognized. PMN designations and those who are candidates for this designation were recognized. Member of the year, Bobbie Nelson was recognized. Service award honorees recognized.

LCP introduced themselves- 31 chapters represented. First time attendees introduced themselves and there were 11 first time attendees.

President Sherri asked all members to stand who have a NAR appointment and asked California Association of REALTORS® Directors, Vice Chair & Chairs to stand along with local Association Directors & Chairs & members who sit on their local board committees to stand and be acknowledged.

Tammy Newland, State Secretary read the mission statement.

Jamie Saltman, State President Elect acknowledged the Strategic Partners for 2011:
Platinum Sponsors: Alain Pinel Realtors, American Home Shield, Bay East Association of REALTORS®, First American NHD/JCP, Military Home Loan Programs, Win Home Inspections and Old Republic Home Warranty.

Gold Sponsors: San Diego Association of REALTORS®, Pacific West Association of REALTORS®, Property ID

Silver Sponsors: MLS Listings, Inc., UTC Fire and Security, Linda Lee- Prudential Calif. Realty, Keller Williams Realty- La Quinta

Win Home Inspections- A Platinum Sponsor did a presentation

Marianne Osberg, Chair of Education & Programs introduced Keynote speaker, Aleen Bayard who spoke on “Resiliency In Leadership”

Ways and Means announced ticket sales and raffle tables that are available

Old Republic Home Warranty- A Platinum Sponsor did a presentation

Chapter Spotlights featured: Monterey Chapter, Yosemite Sierra Chapter, Solano County Chapter, Southern Alameda County Chapter, Contra Costa County Chapter
Lu Jayo is our time keeper for this meeting.

Committee breakouts were held: Bondi Room- Bylaws, Audit, Finance & Budget
Beavis Room- Membership, First Time State Attendees, Hospitality
Falor Room- Ways and Means, Expo, Sponsorship
Magnolia Room- Education Awards, Education & Programs, Technology, Credentials, Meeting Planning, Member of the Year, Past Presidents

A special lunch was held “Honoring our Chapter Excellence Award Winners”- 15 Silver winners and 15 Gold including: Mega Chapter National Award Winner for recruitment- Long Beach Chapter, Mega Chapter Retention National Award Winner- Sacramento and 3rd place Chapter National Award Winner-Coastal West Orange County.

Leadership Development/Chapter Effectiveness Breakout Sessions were held:
Beavis Room- “Phoenixing A Chapter” raising a chapter from the ashes presented by Susan Gogol-LCP, Linda Scheifler-Marks, LCP –Elect and Carol Bullock- Past LCP of San Mateo Chapter.

Bondi Room- “Are you a Sitting Duck to a Lawsuit?” Presented by Lois Kadosh, GRI and Expert Witness from Southern Alameda County Chapter.

Falor Room- “Building Affiliate Relationships”, presented by Roseanna Medeiros- Certified Senior Escrow Officer and 2011 President for the California Escrow Assoc.

Magnolia Room- “Getting to Know our National Website”, presented by our website administrator, Vickie Fageol.

First American Natural Hazard Disclosure- Platinum Sponsor made a presentation before the Leadership breakouts.

Umpqua Bank provided a ice cream treat to our members

Michelle Brown- LCP South Bay Chapter introduced our Keynote speaker, Edward Segal, “Presentation Skills for Today’s Leaders.” Edward provided his book of Profit by Publicity to all members.

WCR Testimonial was given by Stephen Pearson- District Vice- President

Announcements

Meeting was adjourned by Sherri Souza, 2011 State President, at 5:10 p.m.

Respectfully Submitted,
Tammy Newland
2011 State Secretary