



Women's Council of Realtors State Meeting
Manchester Grand Hyatt
One Market Place, San Diego, CA
Monday January 24, 2011
Agenda

- 8:30-9:00 Membership Check In & Registration –
- 9:00 Call to Order Sherri Souza 2011 State President
Pledge of Allegiance Tammy Pryor – Southern Alameda County Chapter
Inspiration Denyse Wilson – Southwest Riverside Chapter
Mission & Vision Jamie Saltman – 2011 President-Elect
Welcome & Introductions Sherri Souza 2011 State President
- 9:15 Opening Remarks Sherri Souza 2011 State President
- 9:25- 11:00 Guest Speaker- “Ask and You Shall Succeed” with Colette Carlson from Speak Your Truth.
- 11:00 – 11:15 Break
- 11:15– 12:00 Leadership Development/ Chapter Effectiveness Breakouts (repeat Tuesday PM)
“ Chapter Revenue Building” – Southwest Riverside Chapter –Denyse Wilson, Santa Cruz Chapter –
Linda Chatten, Coastal West Orange- Anita Glasser
“New & Renew” – Marin Chapter – Sylvie Zolezzi, San Diego Chapter- Fiona Theseira
“Business Opportunity Training “– Martin Esqueda, Res.net
See Breakout Room Schedule
- 12:00 – 12: 05 Platinum Sponsor Presentation – Military Home Loans, Karen & Ken Bates
- 12:05 – 1:30 Lunch “Honoring Barbara Safran, 2010 WCR State President & her Leadership Team,
Announcement of the 2010 “Member of the Year”, and “Outstanding Service Award”
- 1:45 – Call to order
- 1:50 – 2:50 Guest Speaker-Shannon King & Jennifer Branchini with YPN (Young Professionals Network)
- 2:50 -3:40 Officer Roundtables –Presidents with Sherri Souza, Presidents-Elect with Jamie Saltman, Secretaries &
V.P. of Membership with Tammy Newland, Treasurers with Heather Ozur
See Breakout Room Schedule
- 3:40- 4:00 Break
- 4:00 – 4:45 Committee Roundtables – See Breakout Room Schedule
- 4:50- 5:20 DVP/Governor Break outs – Location to be announced
- 5:20 -5:35 Chapter Spotlights
5:35 – 5:40 Platinum Sponsor Presentation – Bay East AOR, Alain Pinel, First American NHD
5:40 – 6:00 Announcements
6:00 Adjourn

The Mission of the Women's Council of REALTORS® We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.

The Purpose of the California State Chapter: To support local chapter excellence in serving the members, to develop strong leaders for the Council, and to support the mission and vision of the Women's Council of REALTORS®

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