



**General Membership Meeting Minutes  
Sheraton Grand Hotel  
Sacramento, California  
Tuesday, May 3, 2011**

Governing Board meeting was called to order at 8:20 a.m. by Sherri Souza, 2011 President.

Pledge of Allegiance was led by Karin Carr, LCP Solano County Chapter

Inspiration was presented by Sheryl Martinez, LCP Santa Clara Valley Chapter

2011 President Sherri introduced the head table: Heather Ozur, Treasurer; Tammy Newland, Secretary, Jamie Saltman, Pres Elect; Vicky Campbell, Parliamentarian

Past State Presidents in attendance were acknowledged: Emily Link, Judy Myers, Sharon Telles, Carol Luckenbach, Jean Tietgen, Jeri Jorgenson, Mike Riley, and Barbara Safran

Member of the Year Bobbie Nelson was acknowledged and Service award winner Liz Callahan was acknowledged along with past service award winners.

President Sherri asked all LCP to introduce themselves and First time attendees were acknowledged.

Parliamentarian read the rules of the day. **Approved**

Lu Jayo is Sergeant At Arms

Nominating Chair- Barbara Safran thanked her committee and announced the following slate:

District 1-Governor- Terriann McGowan, District VP- Lu Jayo, District VP- Lynn Valintis

District 2-Governor- Marvelene Weyer, District VP- Monica Malcuit, District VP- Marianne Osberg, District VP- Stephen Pearson, District VP- Theresa Wilson

Candidates declared running from the floor were: Governor- Penny Christianson and District VP- Kathy Oliver-Schultz

District 3- Governor- Jana Walchle, District VP- Erin Barry, District VP- Ann Marie Milanese, District VP- Helen Saltzman

District 4- Governor- Wendy Formica, District VP- Janet DePerry, District VP- Angela Ordway, District VP- Fiona Thesiera

Treasurer- Linda Lee  
Secretary- Heather Ozur  
President-Elect- Tammy Newland

Jamie Saltman- State President- Elect thanked our sponsors  
Platinum: Alain Pinel Realtors, American Home Shield, Bay East AOR, First American NHD/JCP, Military Home Loans, Old Republic Home Warranty, Ugraded agent, Win Home Inspection.

Gold: California Desert AOR, Property ID, San Diego AOR, Pacific West AOR

Silver: MLS Listings Inc. UTC Fire & Security, Keller Williams Realty La Quinta, Linda Lee- Prudential

President Sherri Souza called the governing board to order at 9:00 a.m.  
Roll call of the Governing Board Members was taken by Tammy Newland, 2011 Secretary.

Credentials Volunteer, Pam Thompson, reported that we had a quorum. There are 35 chapters present.

President Sherri asked for a motion to approve the minutes with the following changes: Tuesday, January 25, 2011 correct under Margo Willis challenge the word what should be want and Sherri welcomed guests from Idaho, adding Niki Boyd, Alisha and Faye .

**Minutes were Approved as amended.**

Heather Ozur, 2010 Treasurer presented financial reports including:

1. WCR State Profit & Loss Budget vs. Actual 2011 through March 31, 2011. Total Income= \$124,227.30 and Total Expenses= \$80,477.03 and Net Income= 43,750.27 vs. Budget Total Income and Total Expenses= \$225,550.
2. National Officer Reserve Income \$18,000.00 and Expenses \$13,859.46 with a Balance of \$4,140.54
3. Strategic Planning Fund Income =\$22,000.00 and Expenses \$18,991.70 with a Balance of \$3,008.30

Jamie Saltman, 2011 President- Elect celebrated the following birthdays-  
Long Beach, Monterey, Palm Springs/Desert Cities Chapters celebrating 10 years  
San Mateo and Tri Cities Chapters celebrating 20 years

Membership report was given with the following numbers of National members:  
Texas 1324 members, Florida 1656 members and California 1768 members.

President Sherri brought a motion forward from the Line Officers:

That the California State Chapter assist National Women's Council in the California litigation settlement for a final contribution of \$10,000. The funds to come from the Chase WCR account.

President Sherri noted the following changes in Standing & Special Committee's:

Bylaws Committee add: Carol Luckenbach and Vicki Campbell

Education Awards add: Catherine DeGama, Helen Saltzman and Leona Doidge

Education & Programs remove: Vickie Fageol and add Karen Minyard, Ann Marie Milanese, Mary Anne Rozsa

Membership Vice-Chair add Sylvie Zolezzi and members Debbie Mason, Liz Lewis, Janet DePerry

National Focus Chair Mike Riley removed himself and Judy Myers is Chair

Audit: reports to President

Expo: reports to the President-Elect

Committee Reports:

Bylaws Chair – Barbara Lymberis made a motion to approve the Standing Rules. Mike Riley amended and it was seconded that the standing rules proposed changes be pulled out for further discussion for item 7D (6) and 8A (1). After much discussion amendment was made to have the current standing rules stay under 7D. Treasurer (6) and 8A. Funded Officers (1). **Standing Rules approved as amended.**

Education & Programs-no report

Finance & Budget Vice Chair- Yoko Kasai made the following motion:

To transfer 30,000 from our checking account to our Savings account

**Motion approved.**

Education Awards Chair- Debbie Hawkins made report

Membership Chair- Kathy Oliver-Shultz made report

Strategic Planning Chair- Jeri Jorgenson asked to have the date changed the printed copies of the Strategic Plan to May 1, 2011. She made a motion to accept the Strategic Plan as presented. **Motion Approved.**

Ways and Means- no report

National Focus Chair -Judy Myers made report

Audit Committee did not meet at this meeting

Expo Chair- Krista Johnson made report and requested all chapters to buy 100 raffle tickets to help fund our booth at California State Expo in San Jose.

Hospitality- no report

Meeting Planning- no report

Member of the Year Vice Chair- Monica Malcuit announced they are requesting nominations for Member of the Year with the deadline being September and the announcement of Member of the Year at our January State Meeting. See State Secretary for nomination forms.

Sponsorship- no report

Technology Chair- Jodi Marfia announced that the State will have a new website by the next State Meeting.

First Time State Attendees Chair- Jana Walchle asked that the meeting be placed on the agendas.

Past Presidents- no report- President Sherri announced they are presenting their program this afternoon.

State Chapter of the Year Task Force- no report. President Sherri discussed the process of National WCR selecting State Chapter of the year.

Website Administrator- no report

YPN Liasson- no report

Nominating Chair- Barbara Safran wanted to let all members know how much talent we have in the State of California for leadership positions. August 16, 2011 is the deadline for declaring as a candidate and to run from the floor for a leadership position. Anyone interested needs to notify her.

President Sherri announced that Conejo Valley and Simi Moorpark Chapters are merging.

American Home Shield Platinum Sponsor made a presentation

Governing Board Meeting was adjourned at 10:45 a.m.

Leadership Development/Chapter Effectiveness Break out Sessions held (repeated from Monday program)

Chapter Spotlights featuring: North Central Valley, Santa Cruz, Napa Valley, Delta, Marin and Sacramento

Military Home Loans Platinum Sponsor made a presentation

Networking lunch featuring Alex Creel, Government Affairs Director with California Association of REALTORS® gave a Legislative Update.

DVP and Governor Breakouts were held:

Beavis

Kathie Bell- Marin, San Francisco, San Joaquin

Judy Hawkins- Napa Valley, Norcal, Wine Country

Judy Black- Delta, Southern Alameda, Contra Costa

Penny Christenson- Carquinez Strait, Sacramento,

## Members at Large

### Bondi

Linda Lee- South Orange County, North San Diego, Coastal West Orange

Sharon Bridges- San Diego, Long Beach, Palm Springs, South Bay

Mary Christenson- Conejo Valley, Simi Moorpark, Santa Clarita

### Tofanelli

Terriann McGowan- Solano, Placer, El Dorado

Stephen Pearson- Monterey, Santa Clara Valley, Yosemite Sierra

Cecily Tippery- Santa Cruz, East Bay, North Central Valley

Lynn Valintis- San Mateo, Tri-Cities

### Magnolia

Jana Walchle- Southwest Los Angeles, Victor Valley, LA/Orange County

Helen Saltzman- Central Coast, Bakersfield, Antelope Valley

Wendy Formica- Inland Valley, Southwest Riverside, East Valley

Joann Levine- Verdugo Hills, San Fernando Valley, San Gabriel Valley

Alain Pinel and Bay East AOR- both Platinum Sponsors were acknowledged.

Special guests came from CAR to address our members including: Chris Kutsky, Jim Hamilton and Don Faught.

Past Presidents Chair- Emily Link introduced a presentation and Mike Riley, Sharon Telles, Eva Garcia, Judy Myers, Carol Luckenbach, Jean Tietgen and Barbara Safran- "Rebuilding Leadership & Electing your Leaders- essentials for a fair election process.

Education & Program Chair- Marianne Osberg introduced a Leadership Presentation on Business Resource Meeting Protocol, "The Good, The Bad and The Ugly" presented by Line officers followed by Question and Answers.

Chapter Spotlights featuring: El Dorado County and Placer County

Drawings and Announcements

Next State meeting is scheduled for Sept 18-19, 2011.

Meeting adjourned at 5:15 p.m.

Respectfully Submitted,

Tammy Newland

2011 State Secretary