

**General Membership Meeting Minutes  
Manchester Grand Hyatt  
San Diego, California  
Monday, January 24, 2011**

Meeting was called to order at 9:00 AM by Sherri Souza, 2011 President.

Pledge of Allegiance was led by Tammy Pryor, 2011 Southern Alameda County LCP

Inspiration was presented by Denyse Wilson, 2011 Southwest Riverside Chapter LCP

Barbara Safran, 2010 State President and now Past President, was called to podium and Sherri thanked her for her leadership in 2010.

President Sherri asked members to keep some members in their prayers: Conie Meyers-On line Ed her husband, Tom is ill, Stephen Pearson who suffered a mild heart attack and is recovering and will be missed at our meeting and Jeri & Ron Jorgenson who are battling cancer.

Sherri introduced head table: Heather Ozur, State Treasurer; Tammy Newland, State Secretary; Jamie Saltman, President Elect; Vicky Campbell, Parliamentarian.

DVP and Governors were introduced: Kathie Bell, Sharon Bridges, Judy Black, Mary Christenson, Judy Hawkins, Linda Lee, Terriann McGowan, Helen Kerwin-Saltzman, Lynn Valintis, Jana Walchle and Governors introduced were: Penny Christensen, Wendy Formica, JoAnn Levine, Cecily Tippery.

Bobbie Nelson, WCR National President Elect was called to the podium and thanked for her support.

Past State Presidents introduced: Judy Myers, Sharon Telles, Carol Luckenbach, Jean Tietgen, Bobbie Nelson, Mike Riley, Barbara Safran.

2009 Member of the Year, Jean Tietgen was introduced. Service Award honorees recognized.

Local Chapter Presidents introduced themselves. There were 35 chapters represented. First time attendees introduced themselves and there were 32 first time attendees.

President Sherri asked all members to stand who have a NAR appointment and asked California Association of REALTORS® Directors, Vice Chair & Chairs to stand along with local Association Directors & Chairs to stand and be acknowledged. She also asked Performance Management Network recipients to stand and be acknowledged.

Special guests: Niki Boyd, Alisha and Faye from Idaho attended our State meeting.

Jamie Saltman, President-Elect stated the WCR Mission Statement.

President Sherri thanked Military Home Loans, Karen and Ken Bates, for a great Presidents reception last night.

President Sherri acknowledged the Sponsors for 2011.

Platinum Sponsors: Alain Pinel Realtors, American Home Shield, Bay East Association of REALTORS®, First American NHD/JCP, Upgraded Agent, Military Home Loan Programs, Win Home Inspections and Old Republic Home Warranty.

Gold Sponsors: San Diego Association of REALTORS®, Pacific West Association of REALTORS®, Property ID

Silver Sponsors: California Desert Association of REALTORS®, MLS Listings Inc., UTC Fire and Security, and Keller Williams, La Quinta.

Marianne Osberg, Chair of Education & Programs introduced key note speaker, Colette Carlson from Speak Your Truth presented “Ask and you Shall Succeed” .

Leadership Development/Chapter Effectiveness Breakouts were introduced:

“Chapter Revenue Building” presented by Southwest Riverside Chapter- Denyse Wilson, Santa Cruz Chapter- Linda Chatten, Coastal West Orange County- Anita Glasser.

“New and Renew” presented by Marin Chapter-Sylvie Zolezzi, San Diego Chapter- Fiona Theseira

“Business Opportunity Training” by Martin Esqueda & James Lee, Res.net

Platinum Sponsor- Military Home Loans, Karen and Ken Bates gave a presentation.

A special lunch was held honoring Barbara Safran, 2010 WCR State President and her Leadership Team. The gavel was passed and the announcement of the 2010 Member of the year, Bobbie Nelson was made. Also announced was the 2010 Outstanding Service Award winner, Liz Callihan.

Meeting was called back to order at 2:00 p.m.

President Sherri introduced the WCR 2011 National President, Margo Willis upon arrival.

Marianne Osberg, Chair of Programs & Education introduced guest speakers: Shannon King and Jennifer Branchini with YPN (Young Professionals Network) .

Officer roundtables were held and Local Chapter Presidents met with President Sherri Souza, President-Elects met with Jamie Saltman, Secretaries & V.P. of Memberships met with Tammy Newland and Treasurers met with Heather Ozur.

Committee Roundtables were held around the ballroom with the following chairs.

Standing Committees:

Bylaws- Barbara Lymberis, Education Awards- Debbie Hawkins, Education/Programs- Marianne Osberg, Finance/Budget- Annette Marchain, Membership- Kathy Oliver Shultz, Nominating- Barbara Safran (closed committee), Ways and Means- Theresa Wilson and National Focus- Mike Riley (closed committee)

Special Committees:

Audit- Linda Ellen Anderson, Expo- Krista Johnson, Credentials- Gayle Sutton, Hospitality-Marvelene Weyer, Meeting Planning- Erin Barry, Member of the Year- Bobbie Nelson (closed committee), Sponsorship- Kathie Bell, Technology- Jodi Marfia, First Time Attendees- Jana Walchle, Past Presidents- Emily Link,

DVP & Governors met with their respective chapters for an update session.

Theresa Wilson, Chair of Ways & Means brought up Denyse Wilson, Vice Chair, to introduce the Ways & Means drawing.

Chapter Spotlights featured: Conejo Valley, Antelope Valley, San Fernando Valley

Platinum sponsors were acknowledged by President Sherri: Bay East Association of REALTORS®, Alain Pinel Realtors, First American NHD/JCP Disclosures .

Announcements

Meeting was adjourned by Sherri Souza, 2011 State President, at 6 PM

Respectfully Submitted,  
Tammy Newland  
2011 State Secretary